ILAN STAVROS KOTALAKIDIS

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WORK EXPERIENCE

Hamburg Commercial Bank (HCOB), Hamburg 09/2026 – today
Working Student – Cash Management & Trade Finance
- Serve as Greek-speaking point of contact for the bank's Greek corporate clients in payment transactions and electronic banking
- Work across Capital Markets, Corporate Clients and Cash Management & Trade Finance, gaining a broad view of corporate banking

Albrecht Jung GmbH & Co. KG, Schalksmühle
Member of the Supervisory Board 2024 – today
- As part of the family's fifth generation, learn first-hand from the board's work and represent the interests of the next generation

Intern – Business Development, International Sales & Financial Controlling 10/2023 – 12/2023
- Rotated through business development, international sales and financial controlling at JUNG, a German family-owned manufacturer of smart home and electrical installation technology

Gebr. Heinemann SE & Co. KG, Hamburg 04/2024 – 07/2024
Intern – International Sales
- Contributed to a successfully won tender for the global travel-retail distributor by conducting information research and preparing the proposal
- Worked with the sales team on customer relationships across the Nordic market

Naust Hunecke, Iserlohn 01/2024 – 02/2024
Intern – Management Consulting & Financial Audit
- Reviewed financial statements and supporting documents for mid-sized clients during year-end audits

Eimsbütteler TV, Hamburg 11/2019 – 07/2021
Youth Football Coach (U11)
- Led a team of 20 young players through the regional Hamburg U11 league

ENTREPRENEURSHIP & ENGAGEMENT

KALÍ – Founder 10/2026 – today
Modern Greek café and social café-bar in Hamburg (concept & planning phase)
- Developing the concept for a café that combines hands-on entrepreneurship with my Greek roots, bringing Greek coffee culture to Hamburg

Advisupply – Student Consultancy, Hamburg 10/2024 – today
Member
- Work in student teams on consulting projects for client companies

EDUCATION

IE University, Madrid 01/2026 – 06/2026
Exchange Semester
Courses: Financial Consulting, Advanced Financial Analysis, Project Management, Strategy Implementation, Internet of Things

Kühne Logistics University (KLU), Hamburg 09/2024 – expected 2027
BSc Business Administration – International Management Track

Copenhagen Business School, Copenhagen 06/2025 – 07/2025
Summer School – Macroeconomics

Wilhelm-Gymnasium, Hamburg 08/2015 – 07/2023
Abitur (1.9) – Advanced courses: Politics, Sociology & Economics (final exam: 13/15 points); Latinum & Graecum

SKILLS, LANGUAGES & INTERESTS

Languages	German (native) · Greek (fluent, spoken and written) · English (fluent, spoken and written) · Latin (Latinum) · Ancient Greek (Graecum)
Software	Microsoft Excel, PowerPoint, Word (advanced, incl. university coursework) · Python (basic, university course)
Sports	Tennis since 2009 – U18 team of Der Club an der Alster, winner of the regional Hamburg U18 competition; Football since 2012 – Eimsbütteler TV, regional U17 champion 2021
Achievements	Special prize, Hamburg student photo competition 2023 for the photo series "Hamburg aktiv"; invited by the Senate of Hamburg to the award ceremony
Interests	Politics and history, photography, entrepreneurship